Invitation to Exhibit





9th INTERNATIONAL PACKAGING AND PRINTING **EXHIBITION FOR ASIA** 

defining packaging & printing in asia

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www.pack-print.de

**Concurrent Event:** 





20-23 **SEP 2023 BITEC** • Bangkok

BACK AGAIN in 2023 to connect your business to the region that matters!

Co-located exhibition:



Officially supported by:







interpack











# For the industry, by the industry.

### Generate new contacts and gain business leads

As a hallmark exhibition for the packaging and printing sectors, including machinery, equipment, materials and services, PACK PRINT INTERNATIONAL continues to be the platform of choice for the industry that connects you to a targeted audience in the region. PACK PRINT INTERNATIONAL is jointly organised by Messe Düsseldorf Asia, The Thai Printing Association and The Thai Packaging Association.

Back once again in 2023, and riding on the success of the last edition, the 9th iteration of PACK PRINT INTERNATIONAL will be the No.1 event in the region for you to meet decision-makers, get orders placed, and gain access to buyers with real investment intentions.



About **97%** of exhibitors felt the quality of visitors met their expectations.



Almost 80% of visitors indicated that they are likely to place an order at the exhibition

Sources: PACK PRINT INTERNATIONAL 2022 Exhibitor and Visitor Surveys

As business confidence continues to recover across the globe together with economic momentum, here is how exhibiting at PACK PRINT **INTERNATIONAL** can grow your business:

Bringing you qualified sales leads and opportunities at a world-class event

A proven exhibition to launch and demonstrate new products, machinery and technology to an engaged audience

A choice-platform to establish and expand your reach into new markets and countries

Position your brand and business as an industry leader

Co-location with synergistic corrugated packaging exhibition CorruTec ASIA, as well as plastics and rubber exhibition T-PLAS. wire, cable, tube and pipe exhibitions wire and **Tube Southeast Asia**, foundry and metallurgical exhibitions **GIFA** and **METEC Southeast Asia** 

# The pursuit of sustainability

From sustainable and degradable materials, the use of innovative print and packaging processes and machinery, to cutting-edge AI for optimal process control and increased efficiency – this is the future of the print and packaging community the world over.



Meeting the needs of today without compromising tomorrow.

Join us in showcasing sustainable solutions for the world of packaging and printing.



Network with high-level players from across the supply chain to share knowledge, exchange insights and share best practices and ideas at our series of leading co-located events.



PACK PRINT INTERNATIONAL 2023 is proud to be a partner of SHIFT 23 - Asian Packaging Conference and Asian Packaging Excellence Awards 2023.

### A look back at 2022



**171** exhibitors from **27** countries and regions



**10,007** visitors from **73** countries and regions



**National pavilions** from Germany, China, and Singapore, as well as some of the best local players



**100** visiting groups from Thailand, Indonesia, India, Mauritius, the Philippines, Singapore and Sri Lanka



**Top overseas visitor** markets include Malaysia, the Philippines, Singapore, Indonesia, India, Vietnam

# Facts @ a glance: 2023 & Beyond...

Asia Pacific to account for largest share in the packaging printing market by 2024 Global flexible packaging market to reach US\$314 billion by 2025 Countries such as Indonesia, Malaysia, as well as India and China are expected to drive significant growth in corrugated segment of digital printing packaging market.

Asia Pacific is the **largest market** for the packaging
industry, accounting for over **40%** of the world's consumption

Global retail-ready packaging market value will reach over **US\$77 billion** by 2024 Asia's **digital graphic printing** market is anticipated to grow at the highest rate globally, through to 2024

Packaging will see the **biggest change** in the near future, with digital print gaining traction in corrugated, cartons, flexible packaging, rigid plastics

According to the drupa 8th global trends online report, overall, confidence is on the rise [in the industry] and all regions and markets forecast higher investment in 2023



Sources: drupa Trend Report 2022 | Smithers PR - Digital printing to 2032 | Mordor Intelligence - Flexible Packaging Market forecast | MarketsandMarkets

## 2023 Print Technology Investment Targets - Global and by Market (according to the 8th drupa Global Trends report - 2022)

	1St Choice	2nd Choice	3rd Choice
Global	31% Sheetfed offset	18% Digital toner cutsheet colour	17% Flexo & Digital inkjet wide format
Commercial	<b>30%</b> Sheetfed offset	<b>26%</b> Digital toner cutsheet colour	<b>25%</b> Digital inkjet wide format
Publishing	27% Sheetfed offset & Digital toner cutsheet colour		24% Coldset offset
Packaging	<b>39%</b> Flexo	34% Sheetfed offset	<b>14%</b> Gravure, Digital inkjet rollfed colour and hybrid offset / flexo / digital

### Who was there in 2022















































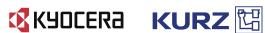
































































# Who you will meet in 2023

#### print and packaging

- + Printing houses and converters
- + Print service providers and suppliers
- + Bookbinders, print finishers and processing companies
- + Media production specialists
- + Label and packaging designers
- + Product managers
- + Production specialists from many different industries such as consumer goods, food, cosmetics, pharmaceutical, or luxury goods
- + Package production
- + Contract packaging
- + Machinery importers, dealers, distributors and agents

#### marketing, publishing and media

- + Media producers
- + Print specifiers and print buyers
- + Agencies
- + Brand owner
- + Product designers from industry
- + Decision makers and buyers in the publishing and media industries
- + Advertising and design houses

#### vertical markets

Decision makers, engineers, designers and product managers from industries and sectors such as:

- + Consumer goods
- + Food
- + Cosmetics
- + Luxury goods
- + Pharmaceuticals
- + Medicine
- + Electronics
- + Bank and Safety technology
- + Interior design
- + Glass industry
- + Loaistics
- + Automotive and autoparts
- + Retail and e-commerce

#### future technologies

- + High-calibre IT and software experts
- + System and solution providers from all sectors of the industry such as premedia/prepress, print, postpress, and converting to packaging
- + Trade associations
- + Educational/governmental bodies

Achieve business success in Southeast Asia. Get in touch today!

## Your participation





\*Booth visuals for illustration purposes only; actual layout may vary.

### **ENHANCED** SHELL SCHEME

(Additional features: Tall Maxima structure with 1 colour for facade and wall panel lining + graphic print of company logo on fascia board and cabinet + storage room)

#### Option A

Raw Space (min. 18 sqm) S\$520 per sam

### Option B

Basic Shell Scheme (min. 12 sqm) **\$\$620** per sqm

#### Option C

Enhanced Shell Scheme (min. 12 sqm) **\$\$720** per sam

All rates shown are in Singapore Dollars; prevailing and additional charges may apply.

#### **ELECTRICAL & FURNITURE ENTITLEMENT**

	Area (in sqm)				
Items	12 - 17	18 - 23	24 - 29	30 - 35	36 - 40
Leather Chair	3	6	6	9	9
Lockable Cabinet	1	1	2	2	3
Discussion Table	1	1	2	2	3
Wastepaper Basket	1	1	2	2	3
Spotlight with arm	3	4	6	7	9
5amp/220V Powerpoint	1	1	2	2	3

Note: Financial credit will not be given for any item not utilized. The information provided above is correct at the time of printing and is subject to changes. Changes may be required by the organizer, hence the terms contained here cannot form part of an offer or contract.

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# Ready for Business!

### Maximise your participation and leverage on the available Marketing, Advertising and Promotional Opportunities!

A variety of high-impact, dynamic opportunities are available before, during and after the event, including:



Editorials and potential news coverage



E-direct mailers & E-newsletters



Direct mailing - brochures / flyers



On-site activities presentations, demonstrations, speaking slots



Social media



Digital marketing / advertising



Official show website



Advertising in trade publication, on-site

### 7 co-located trade fairs. 1 place to be.

Join us at the leading packaging and printing event in the region -Book your booth space today, ppi@mda.com.sg | (65) 6332 9620

Concurrent exhibitions:











For enquiries:

#### Within Thailand Exposis Co., Ltd

Tel (66) 2559 0856-8 info@exposis.co.th



Messe Düsseldorf Asia Pte Ltd Tel (65) 6332 9620 ppi@mda.com.sg

